

## About Thomas Linzmeier

Proven areas of expertise include:

Relationship management, asset management with experience and understanding how fundamental, technical, and behavioral analysis interact to drive people and markets at different cycle stages. Tom is an Author, Educator and National Speaker in the U.S.A. Tom has the ability to hold people's attention for weekend long workshops and have them wanting more. Tom is a stock picker's, "broker's broker".

### Education:

Graduated 1975; B.S. Accounting, Mankato State University, Mankato, MN USA

### Employment:

- 1970 – 1972: U.S. Army, MOS - Artillery, Exit rank E-5 – Deployment, Vietnam
- 1975-1976: Insurance Sales, Prudential Insurance Co.
- 1976-1999: Stockbroker - Job Description: Recruit and work with a wide range of individual clients managing their expectations while at the same time managing their investments.  
Various firms worked with over 24 years includes Piper Jaffray 1976 - 1980, EF Hutton 1980-1986, Thomson McKinnon/Prudential 1986-1990, R.W. Baird 1990-1999. Title at retirement in 1999 from RW Baird - Senior V.P. Sales.
- 1999 – Present: Self-employed.
  - ✓ Individual market trader.
  - ✓ Manages an investment partnership
  - ✓ Owner/editor of Investment Newsletter – Stock picking themed.
  - ✓ Art Collector & Gallery Owner.
- 2017 – Present  
Founder, Director of a Business Development company, Access Vietnam Group LLC with Vietnamese subsidiary, DT&T Consulting & Investment JSC. DT&T is a licensed real estate company in Vietnam.

### Life Adventure:

#### Actively trading for more than 40 years:

Stocks, Bonds, Futures, and Options

#### Sales, Marketing and Relationship Management

Managing expectations between people and their money in normal and in extreme fear and greed situations.

#### Author; Wrote and self-published book.

*Making Your Living from the Stock Market.*

The focus of the book was stock selection and risk management. Now out of print.

#### USA National Speaker & Educator.

leading educational workshops on the subject - *Making Your Living from the Stock Market.*

#### Multi-cultural life experience:

Living and working in Vietnam part time since 2007 and now 7 to 8 months each year. Majority owner/founder of a Real Estate firm in Vietnam.

#### Art Gallery owner, Two Tigers Gallery.

#### Licensees' attained along the way: none current:

Series 3 (Commodities), Series 4 (Registered Options Principal, Series 6 (Investment funds), Series 7 (Equities), Series 8 (Manage brokers), Series 63 (Uniform Securities Agent license), Life, Property & Medical Insurance.