

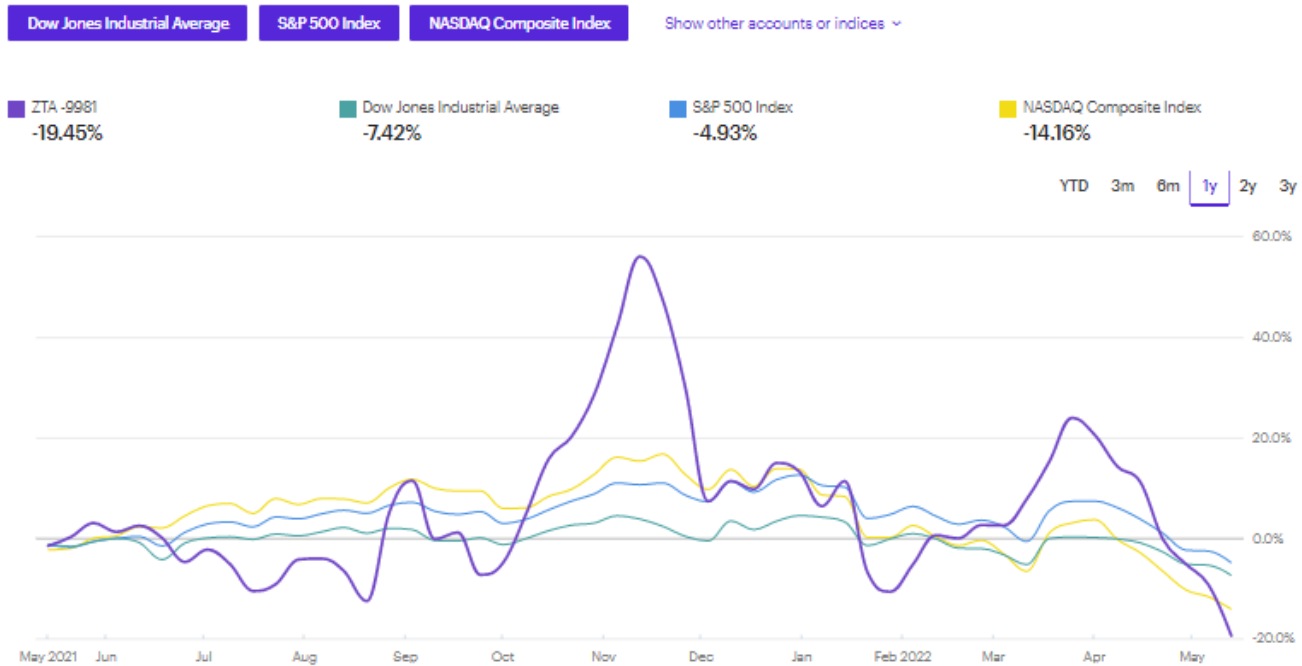
ZTA-9981 Performance dated May 15, 2022

A Tom Linzmeier (LOTM) Managed Account

One-year:

Account performance [View account value](#)

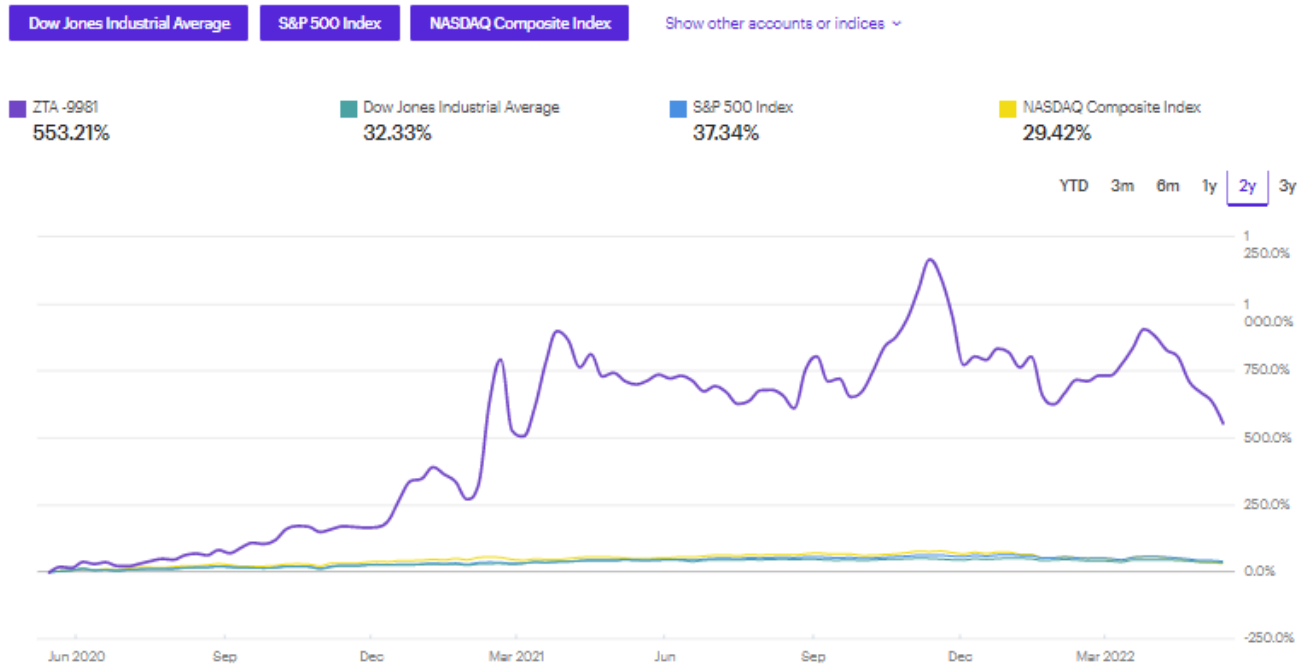
Your ZTA -9981 performance is down **-19.45%** from May 14, 2021 to May 13, 2022. You can compare this account to your other accounts or major benchmarks.



Two-years:

Account performance [View account value](#)

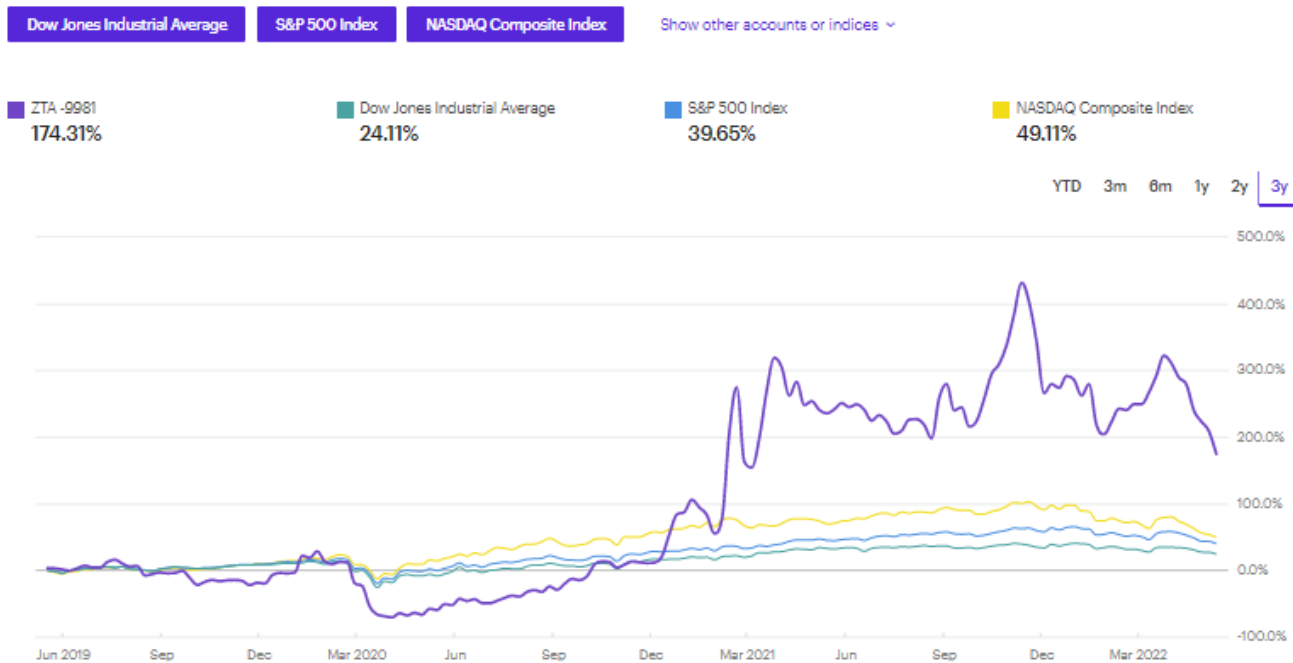
Your ZTA -9981 performance is up **553.21%** from May 15, 2020 to May 13, 2022. You can compare this account to your other accounts or major benchmarks.



Three-years:

Account performance [View account value](#)

Your ZTA -9981 performance is up **174.31%** from May 17, 2019 to May 13, 2022. You can compare this account to your other accounts or major benchmarks.



About ZTA: The ZTA partnership is a non-diversified, concentrated group of equity holdings. Because we are highly concentrated, work with long durations and incorporate volatility into our business plan. We seek-out value, market fear and uncertainty when buying. **Volatility** is our edge in acquiring exceptional **Value**.

• If choosing from the following: **Trader – Investor – Speculator – Gambler**, ZTA is a Speculator, although at times we Invest and Trade. We work with probabilities across multiple disciplines.

The ZTA process:

- We look at **money flows between asset classes and industry sectors** to determine who is receiving money flow and who is losing money flow.
- We view a Company or Industry through a valuation lens. **Valuation first** for baseline potential and second for the **potential rapid change** to either revenue growth &/or profit margin expansion.
- We are seeking positions in which we believe the stock price has **the potential to double** in value in a one to three year period.
- We seek **Price Leverage from the Capital Structure** profile, not borrowed money.
- Most of our accounts are subject to annual taxation, so positions are **Tax Managed** to minimize taxation.
- **Technical Analysis (TA)** is used to identify Stage One Chart Patterns. TA is also used to scale in &/or out with the goal of building the position size over time, should the long-term fundamental trend suggests it will be beneficial.
- We consciously look for **points of transition** between the emotions of Fear & Greed, Asset Class Rotation or Industry Rotation. In doing this, we are almost always fully invested.
- We also look for companies and industries that do not financial model well and are subject to wide valuation swings. Thinly traded floats and economically sensitive “cyclical” industries would be an example. We look for an edge, that others don’t see.

LOTM Research & Consulting Service

* An account related to LOTM holds a position in this security.

Neither LOTM nor Tom Linzmeier is a Registered Investment Advisor.

Please refer to our web site for full disclosure at www.LivingOffTheMarket.com ZTA Capital Group, Inc.

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